

**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES**

	Three Months Ended September 30			
	2011		2010	
	(in millions)	per share *	(in millions)	per share *
After-tax Operating Income	\$ 221.5	\$ 0.74	\$ 219.9	\$ 0.68
Net Realized Investment Gain (Loss), Net of Tax	(15.9)	(0.05)	0.9	-
Net Income	<u>\$ 205.6</u>	<u>\$ 0.69</u>	<u>\$ 220.8</u>	<u>\$ 0.68</u>

\* Assuming Dilution

	Three Months Ended September 30	
	2011	2010
	(in millions)	
Operating Income by Segment	\$ 317.2	\$ 325.4
Net Realized Investment Gain (Loss)	(23.9)	1.1
Income Tax	87.7	105.7
Net Income	<u>\$ 205.6</u>	<u>\$ 220.8</u>

	September 30
	2011
(in millions)	
Debt, As Reported	\$ 2,928.9
Exclude Non-recourse Debt and Securities Lending Agreements	992.4
Debt, As Adjusted	<u>\$ 1,936.5</u>
Total Stockholders' Equity, As Reported	\$ 9,460.1
Exclude Net Unrealized Gain on Securities and Net Gain on Cash Flow Hedges	1,306.7
Exclude Northwind and Tailwind Capital	936.4
	7,217.0
Debt, As Adjusted	1,936.5
Total Capital, As Adjusted	<u>\$ 9,153.5</u>
Debt to Capital Ratio	<u>21.2%</u>